2015-2016 ANNUAL REPORT

Table of Contents

WORD FROM THE PRESIDENT & CHAIRMAN OF THE BOARD 2
WORD FROM THE FORMER CEO 3
ACCOMPLISHMENTS 6
OUR MISSION 8
MR. WONG 12
SANCHEZ CHARTER 13
EVELYN’S STORY 14
SANCHEZ NORTH 15
RICHARD’S STORY 16
BOARD OF DIRECTORS 17
FINANCIAL SUMMARY 18
DONORS 20
PARTNERS 24
Dear Friends,

As the new President and CEO at AAMA – the first thing I hear from people and the community at large is AAMA is “Houston’s biggest secret”! We want to be a secret no longer.

AAMA’s potential to truly impact the communities we serve is HUGE. In 2016, our Gulf Freeway Campus (MAIN CAMPUS) had over 700 Pre-K, middle school and high school students and our North Campus that has over 100 kids in middle school. Our Adelante (Adult Ed) Program has started its transition into a workforce development and Career Pathway program while continuing to meet the needs of our adult students. Adelante’s outreach efforts will continue to expand – as the program partners with key employers and education centers to provide a wider array of services within the coming years. Our highly celebrated Prevention and Counseling Centers will continue to have laser-focused initiatives aimed at ensuring the needs of our community is met with the highest quality health services available. Through the Commission on Accreditation of Rehabilitation Facilities Methadone Clinic (Laredo); coupled with outstanding Residential Facilities (Casa Phoenix – Houston and Selena Center – San Antonio) – we are positioned to begin the work on connecting the dots between the services offered in all of our locations so we can replicate our AAMA model moving forward.

To do all these things, it requires funds and fund raising. Without you, our donors, we would not be able to sustain AAMA and the work we do. We have a great organization with a wonderful history - let us ensure AAMA’s bright legacy by replicating our model in different areas around the Houston community. With your support, AAMA’s long-term goals include creating and maintaining an endowment fund to secure AAMA’s long-term viability and future.

AAMA’s commitment to work and build on our services impacting more of our communities in Houston is steadfast. We thank you for your on-going support. Our Board of Directors are highly committed to our mission and dedicated to ensuring our long-term success.

We will continue to strive to be the guiding force for Latinos in Houston and the communities we serve. Please join us in writing AAMA’s next chapter.

Respectfully Submitted,

JOE JIMENEZ
PRESIDENT AND CEO

TRUNG DOAN
CHAIRMAN OF THE BOARD OF DIRECTORS
A Word from the Former CEO

Dear Friends,

It is time to “check off” another AAMAz ing year with our 2016 Annual Report. We are thankful for those who locked arms with us - our committed staff, passionate volunteers, engaged partners and generous donors. Your support is a vote of confidence to the work that we do each and every day.

I am blessed for having had the opportunity to serve. And, I am humbled by the realization that the smallest of actions, can impact the trajectory of a person’s life.

I pass the baton with great satisfaction in knowing that I am leaving a strong community of professionals, leaders, and most importantly a new generation that is poised and prepared to continue to pay it forward.

Un Abrazo,

BEA GARZA
FORMER CEO AND PRESIDENT
AAMA is proud of the great pathways that are being created and the direct effect they are having on the people we serve.

84% INCREASED GRADUATION

AAMA increased the Graduation Rate to 84%.

OUTREACH & SUPPORT

We expanded our outreach, and provided support for families that were impacted by the Affordable Care Act.

PARTNERSHIPS

AAMA created additional internship opportunities through enhanced partnerships.

NEW CURRICULUM & IMPROVED SKILLSETS

We successfully transitioned AAMA Adelante Students to the new GED exam, by increasing their computer based skills and raising the rigor of the curriculum.

$72,000 WORTH OF DONATED SERVICE HOURS

Our Volunteer Program logged over 3,200 donated hours with a value of over $72,000.
Accomplishments In 2016 AAMA:

AAMA’s mission is to inspire and empower at-risk Latinos to pursue their potential and achieve success.

Our efforts are focused in the areas of education, workforce readiness, and leadership development.

It is through this mission that we continue to drive success for our community. We are privileged to have AAMAzing staff, community partners, board of directors, and donors to help Latinos achieve their potential.

We remain committed to our mission, and we will expand our services to the Northside community next year. We will continue to make an impact for Latinos in Texas.
AELANNE

1,070
ESL Enrollment

195
GED Graduates

35
MBOP Graduates

PREVENTION & COUNSELING

MAP
88%
Viral suppression for client caseload

DiNO
5,270
Youth reached with alternative activities such as Dia de los Ninos and Kick Butts Day

Outpatient Youth
85%
Abstinent at discharge 76% admitted to / involved in ongoing treatment

Outpatient Residential Services
65%
Abstinent at discharge 76% successfully completed treatment

Project Tejas
88%
Abstinent at discharge 63% successfully completed treatment 82% admitted to / involved in ongoing treatment
Our Mission

AAMA was founded with education as the focal point.
While the initial mission remains, we have expanded educational components to everyone we serve. We understand that every student and adult is different and we create learning opportunities to suit them individually.
Adelante Adult Education

Through project based learning, AAMA Adelante students were able to apply their learning skills to their civic and career advancement.

Sanchez Charter School

Sanchez Charter School built a partnership with Genesys Works to provide students with a hands-on learning internship opportunity. Students are able to work in various professional fields including information technology, engineering, drafting, and accounting departments to build their skill capacity.

Counseling and Treatment

Our counseling and treatment programs incorporate applied learning to help overcome any potential setback.
George I. Sanchez High School has been fortunate to have exceptional staff that play key roles with our students and clients. For 23 years, Victor Wong has been a science teacher for AAMA. With his unique education experience, holding three Certifications, one Associates Degree, two Bachelor’s Degrees, two Master’s Degrees, and currently working towards his Doctorate, he did not hesitate to accept the position offered with AAMA. Through teaching, he has begun various after-school programs that benefit his students’ successful growth by using education as the foundation to fulfill a greater potential. Mr. Wong has created a pathway of success locally, statewide and nationally.
Sanchez Charter

The work we do day in and out requires great dedication. We are extremely excited to connect with other organizations that share our drive and vision to seek continuous opportunities for our students. As such, we have expanded our partnership with Sam Houston State University. Through this partnership program, seniors from George I. Sanchez were selected to attend HHC Coleman with hopes that they complete an associate’s degree. Upon completion of their associate’s degree, they will then take on internships while pursuing a bachelor degree at Sam Houston State University.

At Sanchez Charter School, we use education as our main core value. Our schools meet the needs of the at-risk communities we serve. We accept those who have existing barriers and work alongside them to achieve academic success.

AAMA offers wrap around services that our designed to support students to stay in school and succeed. Sanchez provides child daycare for enrolled teen parents, internship programs, counseling services and a residential care for males 13 - 17 years of age. Students who are behind can also catch up with Sanchez’s credit recovery program.
Arriving to the United States in 2011 from Monterrey, Mexico, Evelyn knew she wanted to further her education and learn English. Evelyn’s husband had completed GED preparation classes in Spanish at AAMA, and she followed his encouragement and enrolled in the ESL courses. Evelyn found a supportive team of instructors who provided creative avenues through project based learning for Evelyn to increase her English proficiency level. Once completing her ESL courses, Evelyn enrolled in GED preparation courses in English, successfully completed the program in 4 months, and graduated with honors in the GED. Throughout this process, Evelyn utilized the childcare option through AAMA for her daughter and enrolled her in the Early Childhood Program. Evelyn hopes to earn a Bachelor’s in Business Management and enter the workforce in Houston.
Sanchez North

Sanchez North, Houston’s Northside campus, has grown with the community providing education for those at risk. Sanchez continues to value education, workforce readiness and leadership development. It provides AAMA services including tutorials, counseling and residential services along with GED, and ESL classes for parents. As Sanchez North continues to grow, it is committed to providing the successful transition from middle to high school with the addition of a new grade level for fall 2017.

Sanchez North continues its first year partnership with The Houston Public Library. Students are selected to join the day workshops based on interest level to The Carnegie Library in Houston, Texas. Art Out Loud encourages our students to approach ambiguous and complex ideas, thoughts, and feelings. The experience is not only hands-on but gives insight on higher education with a college professor that holds the workshop and classes.
Richard had struggled with the harsh reality that heroin had overtaken a huge part of who he was, and a heart attack two years ago opened his eyes. Richard struggled for years to cope with his substance use and the effects it had on his family, physical activity, employment, and lifestyle. He realized he needed help and support to turn his life around. He heard about the outpatient and methadone services AAMA’s Concilio Hispano Libre in Laredo, TX provided and decided to give them a call. With a positive attitude, Richard began his treatments that included methadone medication management as well as individual and group counseling. With a support structure including his family, counselors, and doctor, he began to create a positive routine. Richard continues his sobriety and now has a bigger impact in his family’s lives. With his sober lifestyle, Richard is now coaching his children’s basketball and football teams and his marriage is thriving. He is thankful for the impact and change that AMMA’s Concilio Hispano Libre had on him and the residents of Laredo.
2016 Board of Directors

Board Officers

BOARD CHAIR
TRUNG, DOAN
Studio RED Architects

BOARD SECRETARY
ARTURO MICHEL
Thompson & Horton, LLP

Board Members

CYNTHIA CISNEROS
ABC13

DEBRA IBARRA MAYFIELD
Enterprise Products Partners L.P.

DANIEL MORALES
Walmart

JUAN ALONSO
H.E.B

BENJAMIN HERNANDEZ
City of Houston

CAMILLO ROJAS, III
Silver Eagle Distributors

RUEBEN CÁSAREZ
Wells Fargo & Co.

CHRISTIAN NAVARRO
Christian C. Navarro Law Office

TERRANCE RANSFER
ARAMARK

MARTHA NAVARRO
Community Volunteer

TELISA SHEAD
Amegy Bank
### Financial Summary

Year Ended August 31, 2016

#### ASSETS

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current Assets</td>
<td>$5,040,871</td>
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<tr>
<td>Non current Assets</td>
<td>$8,039,167</td>
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<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$13,080,038</strong></td>
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#### LIABILITIES AND NET ASSETS

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<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current Liabilities</td>
<td>$1,051,713</td>
</tr>
<tr>
<td>Non current Liabilities</td>
<td>$4,890,866</td>
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<tr>
<td><strong>Total Liabilities</strong></td>
<td><strong>$5,942,579</strong></td>
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<tr>
<td>Net Assets</td>
<td>$7,137,459</td>
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<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td><strong>$13,080,038</strong></td>
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#### REVENUE

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<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Federal grants</td>
<td>$3,210,669</td>
</tr>
<tr>
<td>State, city, county, and other school funding and grants</td>
<td>$8,435,403</td>
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<tr>
<td>Fundraisers</td>
<td>$305,732</td>
</tr>
<tr>
<td>Contributions</td>
<td>$307,912</td>
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<tr>
<td>Property and rental income</td>
<td>$1,723,244</td>
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<tr>
<td>Other</td>
<td>$80,740</td>
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<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>$14,063,700</strong></td>
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</table>

#### EXPENDITURES

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prevention/Intervention Programs</td>
<td>$588,630</td>
</tr>
<tr>
<td>Residential/Outpatient Services</td>
<td>$2,072,341</td>
</tr>
<tr>
<td>Sanchez Charter School</td>
<td>$8,150,360</td>
</tr>
<tr>
<td>Adelante Adult Education</td>
<td>$965,820</td>
</tr>
<tr>
<td>Management and General</td>
<td>$1,835,028</td>
</tr>
<tr>
<td>Fundraising activities</td>
<td>$128,935</td>
</tr>
<tr>
<td><strong>Total Expenditures</strong></td>
<td><strong>$13,741,114</strong></td>
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The Audited Financial Statements and the Form 990 may be viewed at www.aama.org.
EXPENSES
1 Program Services $11,777,151
2 Management and General $1,835,028
3 Fundraising $128,935
Total $13,741,114

PROGRAM EXPENDITURES
1 Sanchez Charter School $8,150,360
2 Residential/Outpatient $2,072,341
3 Adelante Adult Education $965,820
4 Prevention/Intervention $588,630
Total $11,777,151

PEOPLE SERVED BY PROGRAM AREA
1 Prevention/Intervention 6,422
2 Adelante Adult Education 1,486
3 Residential/Outpatient 792
4 Sanchez Charter School 832
Total 9,532
Donors

$25,000 - $54,000
Comcast Foundation
Silver Eagle Distributors, LP
Starbucks

$10,000 - $24,999
Walmart
Shell Oil Company
Bea and Victor Garza
Daniel Lloyd
H.E.B.
Dollar General Literacy Fdn.
National Council Of La Raza

$5,000 - $9,999
Centerpoint Energy
Frank Crystal
JP Morgan Chase
Macy’s Central
Morgan Stanley
San Antonio Stars
TDECU - Your Credit Union
Wells Fargo Bank
Roger & Nancy Lapham
Greater Houston Community Fdn.
Navarro Insurance
Houston Center For Literacy

$2,500 - $4,999
Genesys Works

Volunteer Houston
Demetrius G. & Martha Navarro
Christian Navarro
Raul L & Dolores R. Dominguez
Disney Worldwide Srvcs.inc.
Goya Foods of Texas
Houston Community College
Houston First Corp - G R Brown
Houston Gateway Academy
Mcconnell Jones Lanier & Murph
Neighborhood Centers, Inc
Plains Marketing, LP
Port Of Houston Authority
Possible Missions, Inc.
Norma Sanchez
Patricia Cabrera
Trung Doan
Exxon Mobil Corporation
Bank Of America

$1,000 - $2,499
Ben Hernandez
Gene Green
Greenberg Traurig
Harris Health System
Law Offices of Domingo Garcia
Lucilla Henderson
Texas A&M University
Thompson & Horton LLP
Zions Management Services Co.
Donors

Saul Valentin
Jose Jimenez
Richard A. & Digna P Alvarado
Nicole B. & Rueben C. Casarez
James R. Dunn
Juan Alonso
Sidia Z. Duron
Kendra Scott, LLC
Stephen Williams
Camilo Rojas
Suilsido Jr & Julia Pineda
The Minute Maid Company
Rebecca Mir
Sonya R. Francois
Central South District - UMC
The United Methodist Church
Jaime Perez
Werner Schaefer
Christina Morales

$500 - $999
Debra & Eric Mayfield
El Centro De Corazon
Houston Livestock Show & Rodeo
Joe C Resendez
Kathryn T Butcher
Midway Foundation
National Christian Foundation
Marian M Davenport
Sophia Adrogue, PC

Paul Estrada
Wells Fargo Bank
Thomas Ray Purser
Maria M. Rodriguez
San Antonio Area Foundation
Melissa & Michael Garza
Tiffany Needham
Brent & Jamie Thomas
Juan Ortiz
Mark Dixon
Malcolm & Janet Fitzgerrell
Protank Southwest, LLC
Douglas Hollowell
Caroline Aspenson
Armando Perez
John Virden

$250 - $499
David Loving
David or Katherine Bates
Dionicio V Flores
El Tiempo Cantina
Jenkins Daniel
Joseph Detnoodt
Joseph Loretto
Macedonio Villarreal
Prime Eco Group, Inc.
Rick Cortez
Ron & Darlene Sauvageau
Donors

San Jose Clinic
Tyrone Dorian
Jamie Thomas
Mary P Pena
Michael Smith
Health Resources In Action
Cathy Mincberg
Imelda & Daniel Acosta
Laura Jaramillo
Melvin Hall

$100 - $249
Chris & Michele Gallagher
David Gonzalez
David R. Muir
Dg Smith
Hinda B Simon Lcsw
Jenkins Mason, Iii
John Gordon
Juan Villegas
Richard Vargas
Michael Seuffert
William L Vela
United Way
Carlos Anguiano
Matthew Smith
Graciela Saenz
T.D. & F.W. Ransfer
Victor Monterrey
Juan Morales

Mason Jenkins III
Patrick L. Rocha
Lisbeth A. Cobio
Angela J. Scott
Arturo G & Renee S Michel
James R Dunn
Marilu Flores
Candy Flood

GIFTS UP TO $99
At&T
Elizabeth Cooner
Christina Arias
Yerlinda Garcia
Nora Yaguas
Alfredo Burgos
Bernard Williams Marlon
Carlos Gonzalez Sierra
Colon Edgar
Cristy Jennings
Eric Wilson
Evan Kirchen
Freddie Torris Gomez
George Farah
Jeffery Cook
Jesse A. Burgos
Jesus Tamez
Jose Cruz
Juan Maldonado
Karla Cisneros
Donors

Lisa Ratcliff
Lisa Valadez
Margaret Rhoads
Megan Steckly
Nancy Alvidrez
Paula Mendoza
Raul Reyes
Rosie Phillips
Tia Fuentes
Victor Vaca
Xiaoxia Neufer
Angela C. Medina
Melissa Sanchez
Anjan Dani
Geneva Belt
Greater Horizons
Robert Scott
Sandra D. Garcia
Cynthia Duran
Angela Strambler
Nikole H. Franklin
Bianca Arriazola
Jessee & Gloria L Bounds
Zeph D. Capo
Douglas N. Hallowell
Angela Cruz
Douglas C. La Mere
Adriana A. Dibello
Pearl Esparza
Kristyn Doar-Page
Marathon Oil Company
Steven I. Vargas
Roland & Karen Garcia
Jose A. Trejo
Quetzaly J. Harper
AAMA continued its efforts this year to develop and grow success in our communities. Through our partnerships we are able to provide additional programs and opportunities that align with our mission. We are grateful for the opportunities that we have been able to create and look forward to the new partnerships for the coming years.

Ashford United Methodist Church
Bank of America
Bering Omega Community Services
Children’s Museum of Houston
Christ the King Catholic Church
CHRISTUS Health
City of Houston Parks and Recreation Centers, Eastwood Park
Collaborative for Children
Comcast Cable Corporation
Communities in Schools
Elevare International
Elim Church
Envision 2morrow
Eye Care for Kids/Su Optica Latina
Genesys Works
Hester House
Houston A+ Challenge
Houston Astros Baseball Club
Houston Center for Literacy
Houston Community College
Houston Literacy Consortium
Houston Rockets
Katine and Nechman, LLP
Lakewood Church
Lenox BBQ
MAXIMUS
Mexican Institute of Greater Houston
Molina Healthcare
National Council of La Raza
New Hope Housing, Inc.
Project GRAD
Ryan White Program
SER-Jobs for Progress
Spurs Sports and Entertainment
Starbucks Coffee Company
Texas Charter School Association
The Texas House
United Way Bright Beginnings
University of Houston – Downtown
Wells Fargo
Wesley Community Center
The Woods Project
YMCA of Greater Houston
To learn more about AAMA

www.aama.org
www.givinglibrary.org/organizations/aama
www.facebook.com/AAMAIInc
@InspireLatinos