



# 2019

## ANNUAL REPORT

# AAMA

*...Steps Forward*



*HEALTH*

*EDUCATION*

*WORKFORCE  
READINESS*

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# PRESIDENT'S MESSAGE

## *POSITIONED FOR GROWTH INTO 2020 AND BEYOND*

In 2019, AAMA achieved significant success and progress against our strategic targets. Our programs benefited from a high demand and, driven by strong increases, expanded services to our community. During the year, we also successfully strengthened our position in the community through key partnerships and high-level initiatives focused on growth and excellence.

At AAMA, we continue to invest in focused initiatives that are expected to return a high level of organizational performance. These new initiatives will help our students, our clients and our families to transition to the next generations of a well-educated community that ensures their own well-being, self-actualization, and financial security for their future. We remain well positioned for long-term value creation for all of the people we serve.

Our achievements would not be meaningful if we did not achieve them responsibly. We continue to focus on improving the way we do business, in our operations, in our programs, and in our commitment to overall success. This report is yet another step in further integrating our responsible business practices into our strategies and the value we bring to society through our non-profit.

There were many highlights in 2019, some of which you will see in this report. The benefits our community has gained will help with substantially improving the capabilities which enable both our organization and our community to improve their lives. With the successful launch of our Work & Learn Center and through the generous support of the Trafigura Foundation coupled with our champion partners, such as Wells Fargo, Comcast, JPMorgan Chase, Starbucks, and H-E-B, we are increasing our footprint in the workforce opportunity youth labor market. As part of our growth strategy, we also will invest selectively in other parts of our organization that will deliver solutions-oriented programs and initiatives benefiting our students and clients.

### PROGRESS IN STRATEGIC FOCUS AREAS

Our overall progress in operational excellence is what will drive our future into 2020 and beyond. A well-organized and recognized process will allow us to compete effectively in the future through superior academics, improved workforce readiness, and high-quality prevention and counseling services for our community.

### FINANCIAL PERFORMANCE

We had a very strong 2019 that will help us into 2020. Our organization has grown from a \$13MM operation in 2016 to nearly a \$19MM enterprise. Expenses remain under control, allowing our operational margin to increase. Our priority on maintaining a strong balance sheet enables us to continue investing in the growth of our business of helping others. Our commitment to use excess cash for the benefit of our students, clients, families served, and the professional development of our staff will make us even better than what we were before.

Of course, none of this would be possible without your continued financial support and commitment. Thank you for continuing to help us and enabling us to improve our operations and provide services to our community.

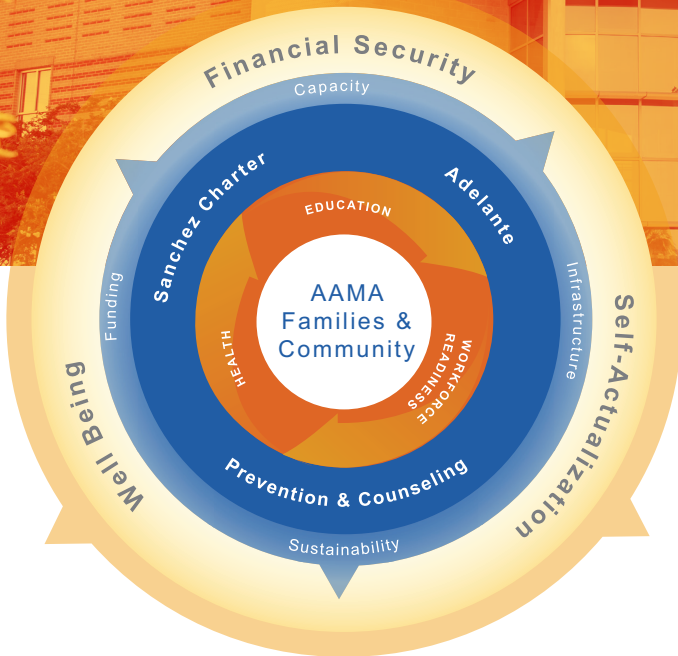
Respectfully,



**JOE JIMENEZ, MBA, RRT, RPFT, RCP**  
President and Chief Executive Officer



# What is AAMA?



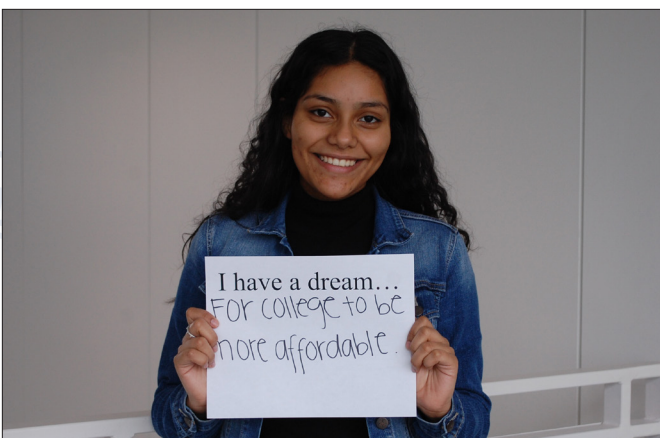
**A**AAMA (pronounced *ah' ma*), began as The Association for the Advancement of Mexican Americans in 1970. Through the years, AAMA has remained deeply committed to advancing the lives of youth through integrated programs in the areas of education, counseling services, and career development. Our vision is a community of Latinos who have achieved financial security, well-being and self-actualization.

“ The Community here at AAMA is like one big family. Everyone works together for the greater good.

PATRICK ROCHA,  
Director of Prevention and Counseling ”

We direct families in the community to our three main program areas:

- **GEORGE I. SANCHEZ SCHOOLS**, including Early Childhood Center
- **PREVENTION & COUNSELING DIVISION**, where we provide prevention and treatment of substance use disorders
- **ADELANTE PROGRAM FOR ADULT LEARNERS**, offering High School Equivalency preparation and English as a Second Language classes as well as workforce development and career readiness training.



# PREVENTION & COUNSELING

AAMA's holistic approach to behavioral health service includes substance use prevention, intervention and treatment to reduce the number of lives affected by substance use and communicable diseases. We believe in removing barriers to clients' success and in empowering individuals to be proactive with health concerns.

Through our Prevention and Counseling Services, AAMA is one of the largest providers of alcohol and substance use prevention and treatment in Texas. Our programs help youth and adults break the cycle of addiction. Programs include in-school prevention education for elementary, middle, and high school students; inpatient treatment for teens; and outpatient treatment for teens and adults. AAMA also provides outreach health education, testing, treatment, and referrals for adults who are at high risk of communicable infections.

In October, 2018, Patrick Rocha, LCDC, CARC, became Interim director for the division and officially Director of Prevention and Counseling in May, 2019.

In 2018-19 Prevention & Counseling served 2,376 adults, 19 and older, and 2,598 children (up to 18 years of age).

The most comprehensive array of services is based in Houston, with select services available in San Antonio and Laredo.

“ About two months into the program, I changed a lot. I made it.

MATHEW, Casa Phoenix Participant

## Houston services include:

- **DiNo PREVENTION PROGRAM** for elementary and middle school students
- **PROJECT TEJAS**, which provides individual adult and family counseling in English and Spanish. Largest Hispanic outpatient treatment program in the State.
- **CASA PHOENIX** residential treatment center for teen boys.
- **MINORITIES ACTION PROGRAM (MAP)** outreach services reach individuals who are at-risk of acquiring HIV and other communicable diseases. The Outreach team provides HIV and Hepatitis C Rapid testing, referral and linkage to services in the community. Case Management services are available for individuals diagnosed with HIV/AIDS, focused on the support to reach viral suppression and to improve overall well-being.



Our San Antonio area program offers the Selena Center for Youth Potential, a residential treatment center for teen girls; Selena Youth Outpatient counseling services for teens.

In Laredo, AAMA's Concilio Hispano Libre program provides pharmacological treatment for adults through our clinic, where people who are addicted to opioid-based drugs, such as heroin or prescription painkillers, can receive medication-based Suboxone, Vivitrol and Methadone. Laredo Adult Outpatient treatment.

In 2019, AAMA's Prevention & Counseling Division received \$225,000 for Core services as well as \$150,000 at the Client Level. This \$375,000 combines with two SAMHSA grants awarded, for a grand total of \$1.175 million a year for the next five years. Prevention & Counseling entered into contract negotiations for HIV Prevention Activities with The Department of State Health Services (DSHS) through the Texas Health and Human Services Commission (HHSC).

For the Minority AIDS Initiative - Substance Use Disorder Treatment for Racial/Ethnic Minority Populations at High-Risk for HIV/AIDS grant, \$2.5M is expected over five years. The purpose of this program is to increase engagement in care for racial and ethnic minority individuals with substance use disorders (SUD) and/or co-occurring substance use and mental disorders (COD) who are at risk for HIV or are HIV positive, that receive HIV services/treatment.

The second five-year SAMHSA grant, in the amount of \$1.5M, is for "Strategic Prevention Framework –

Partnerships for Success" through CSAP. This grant is intended to prevent the onset and reduce the progression of substance abuse and its related problems. The program addresses one of the nation's top substance abuse prevention priorities – underage drinking among persons aged nine to 20. The grant will also be used to target two other substance use prevention priorities, the use of marijuana and tobacco, the most commonly used substances used in this age group.

“

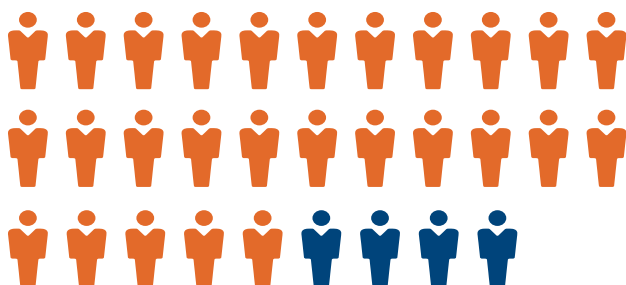
AAMA's history of excellence delivering prevention and treatment services to diverse communities makes them the ideal organization to do this work. AAMA is poised to make a significant impact in expanding access to treatment. With these grants, AAMA's capacity and infrastructure to deliver services will be strengthened, enabling them to reach a broader constituency.

DR. LUIS TORRES, AAMA Board Member and University of Houston Professor

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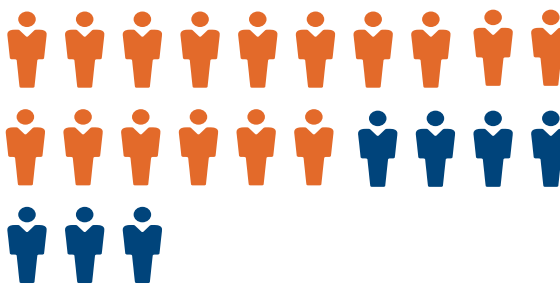
### MAP HEI Program Overall Viral Suppression:

**87%** are virally suppressed as defined by a viral load of < 200).



### MAP HOPWA Supportive Services Program

**70%** 16 out of 23 qualifying individuals were virally suppressed.



Reaching viral suppression, defined by the CDC as less than 200 copies of HIV per milliliter of blood, not only guarantees a longer, healthier life for People Living With HIV (PLWH), but also reduces the transmission of HIV to effectively no chances. Hence, reaching and maintaining viral suppression is a key strategy for reducing the HIV diagnosis rate, and the

main focus of all HIV programs whether providing medical care and treatment or support services to maintain that vital, life extending care. Our AAMA HIV case management programs exceed the local (57%)<sup>1</sup>, state (59%)<sup>2</sup> and national (55%)<sup>3</sup> viral suppression levels.

#### KEY TERMS

**ATOD:** Alcohol, Tobacco and Other Drugs  
**MAP:** Minorities Action Program

**HEI:** HIV Early Intervention  
**HOPWA:** Housing Opportunity for People With AIDS



# PREVENTION & COUNSELING

## DiNo YOUTH PREVENTION PROGRAM



1334

YOUTHS REACHED

602

PARENTS REACHED

The DiNo Youth Prevention Program introduces students to positive actions and responsible behaviors through a school-based program that provides alternative activities such as Dia de los Ninos and Kick Butts Day.

## CASA PHOENIX

### OUTPATIENT YOUTHS ABSTINENT AT DISCHARGE

80% Abstinent At Discharge



55% State Average



### OUTPATIENTS STILL IN SCHOOL

90% Still in School 60 Days Post Discharge



35% State Target



### RESIDENTIAL YOUTHS ABSTINENT AT DISCHARGE

90% Abstinent At Discharge



80% State Target



### YOUTHS ONGOING TREATMENT

80% Ongoing Treatment



90% State Average



## PROJECT TEJAS

### ADULTS ABSTINENT AT DISCHARGE

85% Abstinent At Discharge



45% State Average



### SUCCESSFULLY COMPLETED TREATMENT

78% Completed Treatment



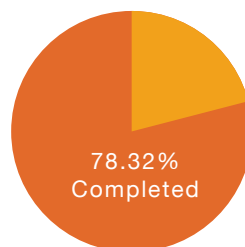
60% Receiving Ongoing Treatment



55% State Target



### PERFORMANCE MEASURES | SEPT. 2018 – AUG. 2019



226  
Total Served

85% Abstinent at Discharge

90% No arrests since admission

75% Employed at discharge

60% Admitted to/involvement with ongoing treatment/recovery 12-Steps groups, aftercare services or other recovery services

### PERFORMANCE FOR WEBB COUNTY OUTPATIENT

Clients Served	52
Successful Completion	15
Currently in Treatment	6
Abstinence at Time of Completion	15
Referred to Inpatient	8
Probation Revoked	10
Referred to Dual Diagnosis Treatment	2



## SUCCESS STORY

### Linda Lee Martinez

Linda Lee Martinez left her home at the age of 13. She was living with different friends and was introduced to heroin when 15 years old. She got addicted to the drug and started using on a daily basis. Before coming to AAMA's methadone clinic in Laredo, Linda experienced serious medical problems due to her heroin addiction. She had severe abscesses and Hepatitis C. Due to the severity of her abscesses, she could not go into a detox facility. A very important part of Linda's recovery was that she almost had her arms cut off due to severity of her wounds.

Linda was referred to AAMA's *Concilio Hispano Libre Clinic* to help conquer her addiction. In 2008, at the age of 18, she sought treatment for her opioid dependence due to her inability to quit on her own.

With the encouragement of her counselors at AAMA, in 2011 Ms. Martinez earned her GED, and in 2012 she received her cosmetology license and started her career as a cosmetologist. In 2015 she established her own beauty salon. Ms. Martinez along with her husband also were able to purchase their own house and has been doing very well with her recovery. Ms. Martinez is now financially independent and is able to care for her three children. Two years ago, Ms. Martinez went to the local health department where she was treated for her Hepatitis condition.



As of now, she has been cleared of Hep. C.

She credits her recovery to the methadone treatment and counselors who encouraged her to achieve goals.

“ Thanks to AAMA I get to create the life of my dreams for me and my baby. I want to go to HCC to become a registered nurse. ”

CYNTHIA, Teen Mom and Student



## GEORGE I. SANCHEZ CHARTER SCHOOLS

AAMA's George I. Sanchez Charter Schools serve Houston's Southeast Pre-K and 6-12, and Northside students in grades 6-10. Sanchez schools educate youth residing in predominantly Hispanic communities. All students are welcome.

Our small and safe school setting allows teachers to provide students the individualized attention. At George I. Sanchez Charter School, we improve student learning through a personalized learning environment that promotes greater student achievement. AAMA's teachers and counselors make it possible for our students to see themselves in a new light. This light shines on their ability to pursue their potential and achieve success.

We strengthen academic progress by offering Dual Credit courses and STEM offerings in class, after school and out-of-school activities. We bolster their self-esteem through exceptional counseling services that extend to the entire family. We help our students to acquire real life skills through internships and volunteer opportunities.

Parents are involved and attend school activities such as soccer, football and basketball games, chess tournaments, Math and Science Olympiads, recognition events and graduations.

Sanchez schools create a better tomorrow for students through providing college preparation and career readiness by building



*Staff of the George I. Sanchez Charter School*

individualized career pathways. By creating a safe place for ALL kids to succeed, we deliver the personal attention that is needed to educate our kids and their families. We maximize academic success by wrapping necessary services around all students who need them. Our kids become more confident and well-rounded - thus, strengthening our community.

AAMA's entire organization unites around youth empowerment with a focus on educating young minds. We believe that every child deserves access to the well-being they need to be their best. We leave no stone unturned in our quest, providing scholarships, mentoring, and rich after-school programming.

“ Charters are FREE public schools that can adapt to the educational needs of individual students. ”

TEXAS CHARTER SCHOOLS ASSOCIATION

### 2018-19 HIGHLIGHTS

- AAMA Sanchez Charter School varsity soccer team won the South Regional Championship and placed 2nd in State Varsity Boys Soccer.
- Two students placed 1st and 2nd in the Air Alliance Houston essay contest.
- Our Seniors participated in a Youth Leadership Forum April 9th hosted by Sofia Androgué and AAMA Board members Daniel Morales, Christian Navarro and Benjamin Hernandez as panelist guests.
- Top 10% breakfast was held on April 17 with Houston Fire Chief Sam Pena as the speaker.
- Employee Lucy Pacheco, Dropout Prevention Specialist, retired after 25 years of service.
- Eight of our Juniors were invited to a Genesys Works summer internship.
- For the second year, AAMA's George I. Sanchez Charter School was named one of a group of only 101 schools from across the state to win the CREST Award for Counseling Excellence for 2018-2019.
- Our students demonstrate high retention rates: 78.5% average student retention rate, both campuses





## SUCCESS STORY

### *Roxana Solorzano*

Roxana Solorzano was the 2018-19 Class Valedictorian. Her story: "I am from El Salvador; I came here when I was 12 years old. When I came I did not know any English other than the phrase "I don't speak English"; because of that I feared going to school. I did not know what to expect because I actually never wanted to come to the United States! Therefore, I never imagined how different my life was going to be.

I still remember the first time I went through the door of AAMA Sanchez, first day in class in 7th grade. This was the first and is the only school I've attended to since I came here to the United States. I was so scared; honestly thought that I was going to be the only person who did not speak English.

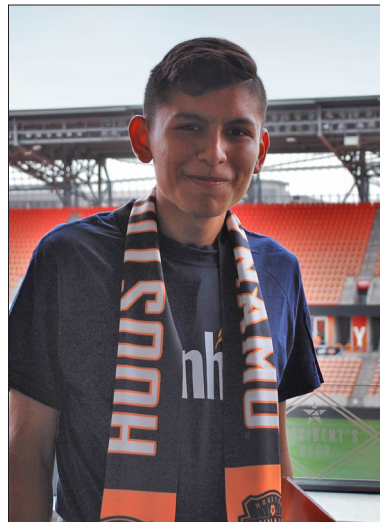
I am glad my mom decided for me to attend AAMA because everyone here is awesome. Thanks to all the people that supported me and continue to do so, especially my mom. I feel motivated to continue studying. I plan to attend UHD to study accounting and Criminology. I feel the "I can do this!"



## THANK YOU, CHICK FIL-A ACADEMY!

Working with Chick fil-A, 30 of our high school students participated in "Do Good December" and End of Year Impact. The students impacted our school campus, thereby impacting the community. Last year, by making the Sock Drive competitive against the classes, they were able to collect over 700 pairs of socks. Sanchez students have conducted toy drives, distributed hygiene kits at a local mission, and adopted an elementary school where they did a Christmas Drive and served breakfast. They also completed a beautification project at the Sanchez North campus.

As our students become engaged in our community, it positively affects their entire family as well as the community at large. **THANK YOU, Chick fil-A**, for fostering community service in our students!



## WHAT OUR STUDENTS SAY

“ Thanks to AAMA, I have the opportunity to go to college. ”

SAUL, Sanchez Charter School Student



# EDUCATION

## EARLY CHILDHOOD EDUCATION

AAMA's Early Childhood program serves infants, toddlers and young children who are predominately the children of our secondary students. Our hands-on experiential approach engages and supports young parents in learning. Community resources addressing social, environmental, health and wellness barriers are extended to families.





## SANCHEZ NORTH

North Campus inspires middle and high school students to achieve their future potential and develop a passion for college and career.

We accomplish our mission by focusing on the whole child:

- Academic
- Small class sizes
- 8th grade advanced credit
- Houston Community College
- Workforce Track
- Activities
- Sports
- National Honor Society
- Newspaper
- Yearbook
- Science Olympiad



### WHAT OUR STUDENTS SAY:

“ Even though Sanchez North might not be the biggest in size, their effect on us can make a significant and positive change. ”

“ Sanchez North is not only a place for learning, but also a place for students to become united! ”



### WHAT OUR PARENTS SAY:

“ Sanchez North is like a second family to my kids and I. They have gone above and beyond for their students. The teachers, staff, and Sanchez North was the best option I could not have not made for my daughter and now for my son. ”

“ I am forever grateful with Sanchez North and the staff. ”





# EDUCATION

## ADELANTE ADULT EDUCATION PROGRAM



932

STUDENTS ATTENDED OUR  
ESL AND HSE CLASSES

153

STUDENTS RECEIVED HSE  
CERTIFICATES



**A**delante is AAMA's Adult Education and Workforce Readiness Program that serves primarily Latino immigrant, English Language Adult Learners, who are seeking to either advance in their workplaces or enter a high wage/high demand career field.

AAMA Adelante provides relevant services such as ESL (English as Second Language), HSE (High School Equivalency) preparation courses in English and Spanish, contextualized industry specific English language classes, Workforce Certifications at the same time that we integrate activities in all of our classes such as job readiness, financial education, and healthy eating habits.

It is not unusual for parents of our middle and senior-high students also to be attending classes here. They may be learning how to speak English, earning their High School equivalency and/or technical certificates in order to improve their job skills and further their careers. In many instances, we are serving three generations of learners, from Pre-K offspring of our secondary students to grandparents.

### 8 WEEKS WORKFORCE CERTIFICATE

Houston demand of qualify bilingual workers is increasing every year. For this reason, during this year we offered two





“ Every day we come to work, we work towards our mission. ”

JESSICA SILVA, Manager, *Adelante*

certificate programs, Bilingual Bank Teller through our partner Unidos US and Business Office Technology. Both programs include the components of Customer Service and Job Readiness through sessions with our Career Navigator and our partner Dress for Success that is important to improve our students' employability.

#### SUPPORT SERVICES

We empower our families and community to build a better life for themselves through education and information and inspire them through example and participation.

#### JOB READINESS

Based on the level of English or type of job readiness class, we include in all our class activities resume writing, job applications, interview skills, and job search.

#### FINANCIAL WORKS

Unidos US funded our Financial Works program to help our community have a better sense of their finances. One of the main goals of Financial Works is for our community to achieve financial security. As part of our participation, we helped our community achieve financial security by providing outreach, light touch activities, and referrals to financial coaches.

#### COMPRANDO RICO Y SANO (UNIDOSUS)

*Comprando Rico y Sano* program (funded by UnidosUS) has good participant numbers. This program fits the AAMA model by educating our students in nutrition so they can make healthy choices for themselves and their families. Through this program, *Adelante* students have the opportunity to become promoters, mentor and lead the sessions. They learn new skills and earn stipends while they are helping our community to change their nutrition habits.



“ I came to AAMA to get my GED because they teach in Spanish, so it is easier for me to learn. The programs that AAMA offers are great. ”

MARIA ANGELA, *Adelante* Graduate

# EDUCATION



## SUCCESS STORY

### *Yitzel Montes*

Back in 2017, my mother, Laura Ramos, made a decision - a decision that would change all of our lives forever. She decided that for the good of her own future, and as a way of investing in her children, that she would pursue her GED and then later on her certification in Logistics and Chain Supply Management. She even got first place in her GED graduating class! She has always been a believer in that real success comes when you are your own boss, and would like to open and run her own companies, utilizing this certification to optimize her efforts and profits. To me, this was an effort she made for us to learn from. She wanted us to see that anything is possible, with the right education and the right investments of time and money.

Life as an immigrant in the United States is not easy. There are many opportunities that are simply not available to us. We miss out on a lot of college scholarships and nearly all legitimate job opportunities. Rather than let this frustrate me into giving up, I took this as a challenge. With my mom leading by example, I had a path to follow. When my mother finished her college certification, I was in college, but struggling. I was forced out of my program twice without explanation, and I was now close to giving up.

After seeing my mother succeed at AAMA, I decided to look into them and discovered that they had a broad spectrum of

“

Thanks to AAMA, I finally have the ability to make my own dreams come true, without relying on anyone else. AAMA gave me the tools necessary to succeed...

”

opportunities for immigrants of all countries. With the help of AAMA, I was able to finish my basics and get an Associate's Degree, as well as join a certification program with AAMA, where the staff would help me instead of kick me out.

In the summer of 2019, there was an opportunity to join an AAMA program for a Bilingual Bank Teller certification. With the support of my husband, I was able to focus on finishing my Associate's Degree in Mathematics, as well as join the AAMA Bank Teller certification program. With the inspiration from my mother Laura, and the support of everyone at AAMA, I was able to finish my degree, certification, and get a job in my field, all in the same month! It finally felt like all of the work that I had been putting in the last years was paying off. I got a job at a local branch of a national bank and have since been in a friendly, productive, and valuable (monetarily) position. With this new job, I am able to support myself, and help my family at the same time.



# 2018-2019 BOARD OF DIRECTORS

## BOARD CHAIR

**JUAN ALONSO**  
Regional Vice President, H-E-B

“

I am honored to serve as the Chair of the Board of AAMA. It is truly gratifying to be part of an organization with such a passionate team striving to expand our mission of empowering the lives and well-being of thousands in Houston, San Antonio and Laredo.

”



*Juan Alonso*

## IMMEDIATE PAST CHAIR

**TRUNG H. DOAN**  
Studio RED Architects

## BOARD SECRETARY

**ARTURO MICHEL**  
Husch Blackwell

## BOARD CHAIR-ELECT

**BENJAMIN HERNANDEZ**  
Human Age Media

## BOARD MEMBERS

**RUEBEN C. CÁSAZ**  
Wells Fargo

**CHRISTIAN NAVARRO**  
Christian C. Navarro Law Office

**TELISA SHEAD**  
Amegy Bank

**CYNTHIA CISNEROS**  
ABC 13

**TERRENCE RANSFER**  
Metroclean

**LUIS TORRES, PHD**  
University of Houston

**ADRIAN MORALES**  
Starbucks

**ALFONSO RUBIO**  
Community Health Choice

**TERRI YOUNGS**  
Comcast Cable

## EXECUTIVE LEADERSHIP TEAM

**JOE JIMENEZ**  
President & CEO

**PATRICK ROCHA**  
Director of Prevention & Counseling

**DEBBIE ORTIZ**  
Director of Development

**JAMES DUNN**  
Chief Financial Officer

**LISA SCHOTT**  
Director of Human Resources

**MICHAEL SEUFFERT**  
Information Technology Director

**MARGARET RODRIGUEZ**  
Superintendent

**CARLOS ANGUIANO**  
Director of Strategy & Support Services

AAMA's Leadership Team has brought with it a wealth of experience working in both for- profits and not-for profits. AAMA places value on investing in our staff through professional development as well as industry workshops and conferences. We also mentor and learn from each other.

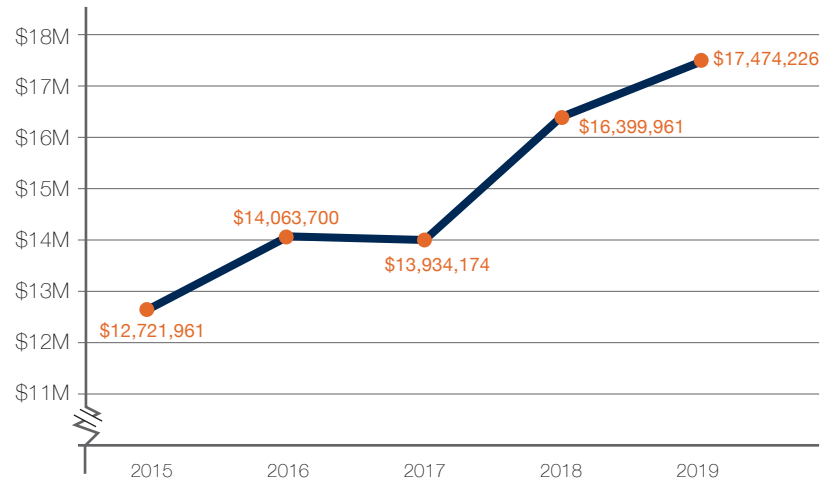
# FINANCIAL SUMMARY

Year Ended  
August 31, 2019

With an **operating budget of \$18,190,754** in fiscal year 2018-2019, we serve the community through a wide array of programs and services.

**AAMA does not turn anyone away for inability to pay.** We help those in need through grants and donations.

## GROWTH IN REVENUES OVER THE PAST 5 YEARS



## ASSETS

Total current assets	4,915,136
Total noncurrent assets	7,913,095
<b>Total assets</b>	<b>12,828,231</b>

## LIABILITIES & NET ASSETS

Total current liabilities	1,291,563
Total noncurrent liabilities	4,305,571
<b>Total liabilities</b>	<b>5,597,134</b>
<b>Net assets</b>	<b>7,231,097</b>
<b>Total liabilities &amp; net assets</b>	<b>12,828,231</b>

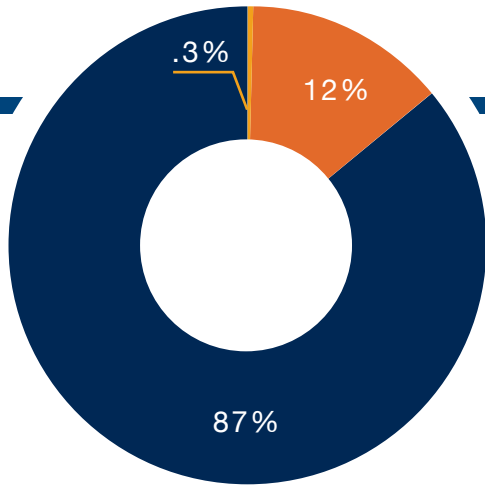
## REVENUE

Federal grants	3,647,113
State, city, county and other school grants	10,780,700
Fundraisers	298,389
Contributions	73,698
Property and rental income	2,381,464
Other	292,862
<b>Total revenue</b>	<b>17,474,226</b>

## EXPENDITURES

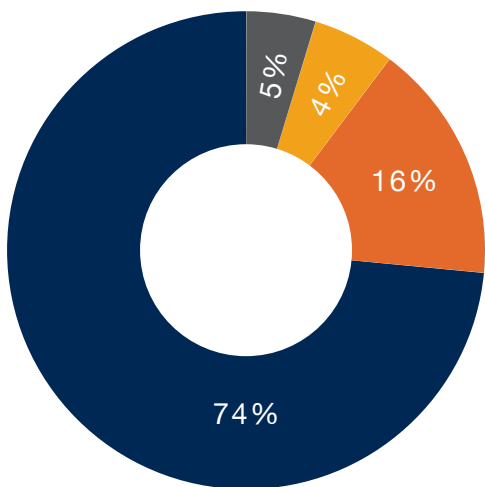
Prevention/intervention programs	609,169
Residential/outpatient services	2,441,516
Sanchez charter school	10,989,470
Adelante adult education	776,603
Management and general	2,089,370
Fundraising activities	57,858
<b>Total expenditures</b>	<b>16,963,986</b>
<b>Change in net assets</b>	<b>510,240</b>
<b>Net assets beginning of year</b>	<b>6,720,857</b>
<b>Net assets end of year</b>	<b>7,231,097</b>





## EXPENSES

1 Program expense	\$14,816,758
2 Management and general	\$2,089,470
3 Fundraising	\$57,858
<b>Total expenses</b>	<b>\$16,963,986</b>



## PROGRAM EXPENDITURES

1 Sanchez schools	\$10,989,470
2 Residential/outpatient	\$2,441,516
3 Adelante adult education	\$776,603
4 Prevention/intervention	\$609,169
<b>Total program expenditures</b>	<b>\$14,816,758</b>

**THANK  
YOU!**

**YOUR SUPPORT ALLOWS US TO MAKE A DIFFERENCE IN THE LIVES OF YOUTH AND THEIR FAMILIES.** We greatly appreciate and ask you to continue ensuring that dreams are within reach of every child and adult who walks through our doors, regardless of their circumstances. Together, we are making an impact in Houston, and beyond to San Antonio and Laredo. Thank you from the bottom of our hearts for believing in the work we do.

# DONORS LIST

Donations recognized below are for  
Fiscal Year Sept 1, 2018 - Aug. 31, 2019  
*We deeply regret and apologize for any oversights.*

## \$100,000 – \$499,999

Save The Children

Wells Fargo

## \$25,000 - \$99,000

The Comcast Foundation

H-E-B

Trafigura Foundation

Community Development Block Grant

JPMorgan Chase

UnidosUS

Dollar General

Daniel and Candy Lloyd

East End District

Starbucks

## \$10,000 - \$24,999

ICF

Houston Foundation

Michele Leal and George Farah

Pete and Norma Sanchez

## \$5,000 - \$9,999

ABC13

Joe and Kathleen Jimenez

Shell Oil Company

Juan and Lisa Alonso

Morales Memorial Foundation

Silver Eagle Distributors

Rueben and Nicole Cáarez

Ninsker's Inc.

Studio RED Architects

CenterPoint Energy

Francisco and Dana Reyes

Texas Children's Hospital

Irma Galvan

Tom and Telisa Shead

Villa Arcos Mexican Restaurant

## \$2,500 - \$4,999

ABC13

Frances and John Castaneda Dyess

Morgan Stanley Impact

Kathy and Jerry Acosta

Goya Foods of Texas

Terry Morales

Adame Garza, The Law Firm of

Harris County Hospital District

Kevin Murray Law LLC

AIDS Healthcare Foundation

Foundation

Navarro Insurance

Alliant Insurance Services

HCC

Port Houston

Ambassador Services

Houston First

San Jacinto College

BBVA Compass

Husch Blackwell

University of Houston - Downtown

Bridgeway Capital Management

Manuel and Maritza Gonzales

VB Attorneys

Community Health Choice

Memorial Hermann

Walmart Inc.

Davis Law Group

META Consultants



## \$1,000 - \$2,499

Abogado Javier Marcos  
Allegiance Bank  
Amegy  
Sam Baldwin  
Bayside Printing  
Chris Brown  
Congressman Gene Green  
James and Claudia Crable  
Dolores Dominguez  
Dunk Law Firm, PLLC

James R. Dunn  
El Tiempo  
Grupo Kache  
Benjamin Hernandez  
Angelina and Simon Hernandez  
Alexandria and Leandra Hernandez  
Doug Hollowell and Ray Purser  
Nancy and Roger Lapham  
McConnell & Jones LLP  
Arturo Michel

Minuteman Press Downtown  
Debbie Ortiz  
Paxton Law Firm  
Pulse  
Terrance Ransfer  
Dr. Mary Ann Reynolds-Wilkins  
Roland Garcia/Greenberg Traurig, LLP  
Strake Foundation  
Drs. Luis and Dernay Torres

## \$500 - \$999

Acosta, Imelda and Daniel  
Alex Garcia  
Alfonso and Laura Rubio  
Allan Rob  
Anne Whitlock  
and Michael Skelly  
AXA Advisors  
BakerRipley

Brian and Tania Gaubert  
Carolyn Soto Jackson  
Cheri and Ralph Martinez  
Domingo Garcia Law Office  
Sidia Duron  
Richard Espinoza  
Milad Farah  
Lana Garcia

Bea and Victor Garza  
Guaranty Bank and Trust, N. A.  
Olivia Guerra  
Melvin Hall  
Robert Hanfland  
Ken and Tracy Janda  
Veronica Karam  
Naegeli Transportation, Inc.

Mariselle Quijano  
Rueben and Sandra Ramirez  
Conchita and John Reyes  
Margaret Rodriguez  
Kelly & R.K. Sandill  
Schulman, Lopez, Hoffer  
& Adelstein  
Greta Singleton

## \$250 - \$499

1to1 Printers  
Adler Restaurant Equipment Co.  
John and Michelle Cruz Arnold  
Back 9 Bar  
Roger Bridgewater  
Carlos Garcia Realty  
Terence and Gia Cooper

James A. Dallavalle  
Graco Mechanical  
Judge Keith Ellison  
Kendra Scott  
Kathy Kremer  
Chrystal and Eddie Miranda  
Arcy and Sam Munoz

New Hope Housing  
Aldo Ochoa  
Sam and Carolina Pena  
Armando and Corina Perez  
Joe Resendez  
Raul Rodriguez

Vince Ryan, Harris County  
Attorney  
Sauvageau Investment  
Group, L.P.  
Janice and Dave Stevenson  
Teach for America

## \$100 - \$249

D'Jomme Adia  
Alim Adatia  
Araceli Altamirano  
Jason & Sandra Burkhalter  
Dorothy Caram  
Christina Cardenas  
Madyson Chavez  
Lisbeth Cobio  
Phyllis Cordero  
Adriana Dibello  
David Dominguez

Giselle Easton  
Ramiro Fonseca  
Laura Garcia  
Georgina German  
Bertha Gomez  
Niurka Gonzalez  
Scarlet Griffin  
Amparo Guerra  
Azher S. Kantawala  
Linda Lara  
Francisco G. Medina

Jose Medrano  
Eduardo Miranda  
Wade & Wade Mariarty  
Christian and Jill Navarro  
Karen & Victor Nguyen  
Debbie & Steve Otis  
Tina Paez  
Dilip Patel  
Andres A. Ramos  
Taylor Regnier  
Kristin Reyes

Anastasia Rigoli  
Matthew Rosas  
Robert & Rosie Veladez  
Paul Rodriguez  
Angela Scott  
Edith Sorto  
Melissa Stauffer  
Michael Thompkins  
Colleen and Don Walker  
Margarita Wyssbroad  
Nora Yaguas

## GIFTS UP TO \$99

Michelle Beckham  
Luke Bohlman  
Victor & Yvette Castillo  
Vanessa Cisneros  
Sherry Cooper  
Tim Fitzgerald  
Carmen Franco  
Manuel Garcia  
Rachel Garcia

Quetzaly Harper  
Sarah Henry  
Marilu & Will Hernandez  
Sarah Hernandez  
Nancy Isaacks  
Trevor Johnson  
Kablam Promotions  
Angela Lane  
Rachel Lockwood

Marin Tristan  
Daisy Morales  
Paul & Tiffany Neeham  
Patrick Rocha  
Ahmed & Sandra Rahmen  
Barbara Rainwater  
Matthew Rosas  
Gabriela Ruiz  
Jacqueline Saavedra

Jessica Serna Saraswat  
Trisha Serrano  
Adriana Trevino  
Briana Trevino  
Catherine Vela  
Amy Wright

# PARTNERSHIPS & COLLABO

917

ACTIVE VOLUNTEERS

6089.84

TOTAL HOURS

\$154,864.63

TOTAL VALUE OF TIME



AHEC (Area Health Education Center)  
Alley Theatre  
3 Amigos Paint, Body & Graphics  
Ashford United Methodist Church  
Avenue 360 Health and Wellness  
Baker Ripley  
Bank of America  
Barbara Bush Houston Literacy Foundation  
Baylor College of Medicine  
Bering Omega Community Services  
Bethany House  
BioLytical Laboratories  
Border Region MHMR  
Broken Walls Ministries  
California Institute for Integral Studies  
Catholic Charities  
Cenikor  
Change Happens  
Chase  
Chick-fil-A  
Childcare Council of Greater Houston  
Children's Museum of Houston  
Christ the King Catholic Church  
CHRISTUS Health  
City of Houston

City of Laredo Drug and Alcohol Commission  
City of Laredo Health Dept.  
Collaborative for Children  
Comcast Cable Corporation  
Communities in Schools  
Community Family Centers  
Conn's Home Plus  
Council on Recovery  
Crime Stoppers of Houston  
CVS Health  
Depelchin Children's Center  
Dora B. Lantrip Elementary  
Dress for Success  
El Centro de Corazon  
Elevare International  
Elim Church  
Envision 2morrow  
Exxon  
Eye Care for Kids/Su Optica Latina  
Familias Immigrantes y Estudiantes en la Lucha  
FitMix  
FLAS  
Gateway Community Health Center  
Genesys Works  
Gilead

Goodwill Industries of Houston  
The Harris Center  
Harris County Adult Probation  
HEART (Heroin Addiction Response Team)  
HEB  
Hester House  
Houston A+ Challenge  
Houston Astros Baseball Club  
Houston Center for Literacy  
Houston Community College  
Houston Dynamo Charities  
Houston Food Bank  
Holocaust Museum Houston  
Houston Literacy Consortium  
Houston Livestock Show and Rodeo  
Houston Police Department  
Houston Rockets  
Katine and Nechman, LLP  
Lakewood Church  
Laredo Food Bank  
Latino Commission of AIDS  
Legacy Community Health  
Lenox BBQ  
Little Free Library  
Lone Star Veterans Association



# ORATIONS

The Lovett Center  
 MAXIMUS  
 Mayor's Anti-Gang Task Force  
 Memorial Hermann Healthcare System  
 Mental Health America  
 Mental Health of Greater Houston  
 META Consultants  
 METRO  
 Mexican Institute of Greater Houston  
 Missio Dei Anglican Church  
 Molina Healthcare  
 Montrose Center  
 NAEYC  
 Nameless Sound  
 New Hope Housing, Inc.  
 Open Door Mission  
 Pillars  
 Planned Parenthood  
 Prairie View A&M University  
 Prevent Blindness Texas  
 Project GRAD  
 Reebok  
 re:MIND Depression and Bipolar Support  
 Ryan White Program Council Office of Support  
 San Jacinto Community College  
 Santa Maria Hostel  
 Save the Children  
 SCAN (Serving Children and Adults in Need)  
 SER-Jobs for Progress



Patrick Schott  
 Southern New Hampshire University  
 Spurs Sports and Entertainment  
 Starbucks Coffee Company  
 Texas Alcoholism Foundation, Inc.  
 Texas A&M Agrilife  
 Texas Charter School Association  
 Texas Children's  
 Texas Counseling Association  
 Texas Dept. of Family & Protective Services  
 Texas Rising Star  
 Texas Southern University  
 The Texas House  
 Toxicology Association Inc.  
 Trafigura Foundation  
 UH Charter School  
 Undies for Everyone  
 UnidosUS  
 United Against Human Trafficking  
 United Way Bright Beginnings

University of Houston  
 University of Houston – Clear Lake  
 University of Houston – Downtown  
 University of St. Thomas  
 University of Texas  
 Univision  
 U.S. District Court Southern District of Texas  
 UT Health  
 UT Health McGovern Medical School  
 Walgreens  
 Webb County Community Coalition  
 2nd Ward Complete Communities  
 Wells Fargo  
 Wesley Community Center  
 Westcare  
 Women's Fund  
 The Woods Project  
 YMCA of Greater Houston  
 Youth Lead



# AAMA PROGRAMS

## George I. Sanchez Charter Schools

### **AAMA SANCHEZ CHARTER**

6th - 12th grade

6001 Gulf Freeway, Building E, Houston, TX 77023  
(713) 929-2300

### **SANCHEZ CHARTER NORTH**

6th - 10th grade

215 E. Rittenhouse Street, Houston, TX 77076  
(713) 742-0947

### **PRE K-3 AND PRE K-4, DAYCARE FACILITY**

6001 Gulf Freeway, Building C6, Houston, TX 77023  
(713) 926-1112

## *AAMA Adelante*

### **ADULT EDUCATION PROGRAM**

6001 Gulf Freeway, Building C3  
Houston, TX 77023  
(713) 929-2330

## AAMA Prevention and Counseling

### **HOUSTON**

#### **Inpatient and Outpatient Services**

**HIV and STI Prevention and  
Support Services**

#### **Youth Prevention Services**

204 Clifton St.  
Houston, TX 77023  
(713) 929-9491

#### **Casa Phoenix**

Residential Treatment for Males  
Ages 13-17  
6001 Gulf Freeway, Building C  
Houston, TX 77023

### **SAN ANTONIO**

#### **Selena Center for Youth Potential and Outpatient**

248 Post Avenue  
San Antonio, TX 78215  
(210) 223-4004

#### **AAMA Outpatient**

2300 West Commerce, Ste 312  
San Antonio, TX 78207

### **LAREDO**

#### **Concilio Hispano Libre and Outpatient**

1205 E. Hillside Rd.  
Laredo, TX 78041  
(956) 728-0440

#### **AAMA Outpatient**

6909 Springfield, Ste. 105  
Laredo, TX 78041

## AAMA Learning Center

6001 Gulf Freeway, Building E  
Houston, TX 77023  
**Telephone:** 713-967-6700  
**Fax:** 713-926-8035

**AAMA**  
**2019** ANNUAL  
REPORT